

**ULRIKE NAUMANN**

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Overview

Ulrike Naumann is a finance lawyer and heads our South African Finance Practice.

She specialises in secured and syndicated lending, structured finance, preference share funding transactions and mezzanine finance, as well as acquisition, property and leveraged finance. Ulrike advises on various complicated debt restructuring transactions and on private equity related work. She also advises arrangers and issuers on high yield bonds and second bond transactions in the South African and off-shore markets.

Ulrike was named as one of *IFLR1000's Women Leaders* in 2018, which accolade also recognises her as an *IFLR1000 Leading Lawyer* and places her among the best transactional specialists within the Banking sector in South Africa. Ulrike's expertise has also been recognised by *Chambers Global* for her work in Banking & Finance. She is a committee member of the International Bar Association's Banking Law Committee.

She has B.Com and LLB degrees (both awarded *cum laude*) from the University of Stellenbosch and a Bachelor of Civil Law from the University of Oxford, UK. She has worked in South Africa, England and Germany and is fluent in English, Afrikaans and German.

Experience

- A versatile lawyer, Ulrike has significant experience in secured and syndicated lending, structured finance, mezzanine finance, preference share funding transactions, as well as acquisition finance, property finance and leveraged finance (particularly LBOs, both as advisor to senior and mezzanine funders) - both in South Africa and cross-border, in particular into other African countries. Ulrike has also been involved in advising banks and financial institutions on various complicated debt restructuring transactions.
- Recent major transactions Ulrike has advised on include advising Alexander Forbes Equity Holdings Pty Ltd (and its subsidiaries) in connection with the reorganisation of its capital structure which involved various share buy-backs, redemptions, debt to equity conversions as well as raising new term debt, revolving credit facilities and preference share funding, with the parties to the transaction being situated in South Africa, England, Canada and the United States.
- Ulrike has significant experience in debt capital markets transactions, with special expertise in advising arrangers and issuers of high yield bonds and secured bond transactions in the South African, other sub-Saharan African and off-shore markets.
- Ulrike also advises on private equity related work.
- Ulrike's clients value her breadth of experience across different industries, sectors, jurisdictions and funding mechanisms and her ability to provide holistic, commercial advice to her clients.
- Ulrike was recognised as one of the IFLR1000 Women Leaders for 2019
- *Chambers and Partners*, 2019 ranked Ulrike in Band 3 for Banking & Finance.
- *IFLR1000's 2019 Financial and Corporate Guide* rated Ulrike as a Highly Regarded Lawyer for Project Development, Banking, Project Finance and M&A.
- Ulrike was named as one of *IFLR1000's Women Leaders* in 2018 and was recognised as among the best transactional specialists within the Banking sector in South Africa.
- *Chambers and Partners*, 2018 ranked Ulrike in Band 3 for Banking & Finance.

- *IFLR1000's 2018 Financial and Corporate Guide* rated Ulrike as a Highly Regarded Lawyer for Banking.
- Ulrike was recognised by *Who's Who Legal* 2018 in the category Banking:
- Recognised by *Best Lawyers* 2017 for Banking and Finance Law and Capital Markets Law
- *Chambers and Partners* 2017 ranked Ulrike in Band 4 for Banking and Finance.
- *Legal 500* 2017 lists Ulrike as a recommended lawyer for Banking and Finance.
- Ulrike has been recognised as a leading lawyer by *IFLR1000*.
- *Whos Who Legal* listed Ulrike as one of the most highly regarded lawyers and amongst the top 5 practitioners for Finance in EMEA.

Head of practice Ulrike Naumann is described by sources as a “tough lawyer” and “a very good driver of deals and work.” She advised Cell C on the refinancing and restructuring of ZAR22 billion of debt and hedging transactions. Interviewees state: “She’s got a strong following - her clients swear by her.” - **Chambers and Partners 2019**

“Very efficient and sound advice. We appreciate her ability to provide not only legal advice, but general direction navigating certain commercial matters.” - **IFLR1000, 2019**

General finance practice head Ulrike Naumann is seen as “energetic and technically strong” by market sources. She has quickly established a solid name for herself based on her acquisition finance and restructuring work. She advised Broad-Based Black Economic Empowerment-accredited Kleoss on its acquisition in Real Foods. - **Chambers and Partners 2018**

“Excellent understanding and very efficient. Great lawyer.”- **IFLR1000, 2018**

According to sources, Ulrike Naumann “is fast establishing herself as a force to be reckoned with.” She acted for Absa and Standard Bank on a ZAR880 million funding package extended to In2Food in connection with the sale of an interest in its business to Old Mutual Private Equity. - **Chambers and Partners 2017**

Publications & Insights

- [Finance Multi Jurisdictional Guide 2012](#)
- [Lending and taking security in South Africa: overview](#)
- [PLC Finance Handbook 2011](#)
- [PLC Finance Handbook 2013](#)
- [PLC Finance Handbook 2013](#)
- [PLC Finance Handbook 2016 : Lending and taking security in South Africa](#)